

**HDN Board Excellence Programme 2020/21**

**Group Development Session 6**

Mergers, acquisitions and strategic partnerships for shared services and cost sharing, and an Action Learning Set

**Date:** **Thursday 10<sup>th</sup> June 2021**

**Time:** **17.00 – 19.30, including a short refreshment break**

**Venue:** **Online**

**Join Zoom Meeting Link**

<https://us02web.zoom.us/j/82249030458?pwd=UzU4YWVkbkF4VmFRdXNVWStlWlkvQT09>

Meeting ID: 822 4903 0458

Passcode: 582141

**Guest Speakers:**

Gemma Bell, Partner, Pennington's Solicitors,

Sharon Thandi, Solicitor, Pennington's Solicitors

Alan Rogers, CEO, Cobalt Housing

**Aim:**

- To support Board Members to think through opportunities and risks of mergers, shared services and other strategic partnership opportunities
- To develop skills in new areas to challenge and ask questions

**Learning Objectives:**

- Demystify the value and efforts required to build strategic alliances, mergers, demergers and acquisitions and recognise responsibilities in this context for good governance and assurance
- Support ideas and thinking on use Board Member skills
- Build confidence in Board Members through skills sharing

17.00	<b>Arrivals</b>	
17.00 - 17.10 Introduction to the evening	<ul style="list-style-type: none"> <li>• Welcome &amp; introductions</li> <li>• Purpose</li> </ul>	Yvonne Davies
17.10 - 17.50  Mergers, acquisitions and strategic partnerships for shared services and cost sharing	<p><b>Presentation</b></p> <ul style="list-style-type: none"> <li>• Shared services</li> <li>• Joint procurement and development partnerships</li> <li>• Cost sharing groups</li> <li>• Buying in services</li> <li>• Joint ventures</li> <li>• Other costs saving options</li> <li>• VAT shelters</li> </ul>	Gemma and Sharon
17.50 - 18.05	Question and answer session (15 mins)	
18.05 - 18.15 Our Demerger – risks and opportunities	<p><b>Presentation:</b></p> <ul style="list-style-type: none"> <li>• Reflections on the Cobalt demerger</li> <li>• Process, time and key factors for Board Members</li> <li>• Risks, opportunities and lessons learnt</li> </ul>	Alan
18.15 – 18.25	Question and answer session (10 mins)	
18.25 to 18.35	<b>Refreshment Break</b>	
18.35 – 19.05  Action Learning Set	<p><b>Interactive session for Board Members:</b></p> <p>Action learning using fast forward technique to enable Board Members to get feedback from others, on how to increase their influence and how to lead and consider the current pressures on boards</p>	Yvonne to facilitate
19.05 – 19.20	Sharing (15 mins)	
19.20 Review of this evening session	<p><b>Feedback &amp; discussion:</b></p> <ul style="list-style-type: none"> <li>• What will I take back to my Board?</li> <li>• Am I more confident to ask questions if a merger, partnership or acquisition was proposed at my Board?</li> </ul>	All
19.30	<b>Close</b>	
	<p>Next meeting, Thursday 8<sup>th</sup> July 2021, 17.00 to 19.30</p> <p>Risk Management and Value for Money, delivered by Maxine Loftus, Director of Regulation, RSH</p>	